

**24 MARCH 2020**  
**INVITATION TO TENDER // CALLS FOR PAPERS**

New Direction – The Foundation for European Reform publishes reports, scientific analysis, economic studies, policy briefings and discussions papers each year.

In the coming months, the Foundation is keen to expand its work in a number of areas covering:

- Eurozone, Finance and the Economy
- Energy and the Environment
- Defence, Foreign Policy and Security
- Accountability, Transparency and Efficiency
- Immigration, Justice and Society
- Transatlantic Relations

We are seeking an academic, institution, think tank or consultancy, to carry out a number of research projects on key socio-economic, political and cultural developments across Europe from a free market and center right perspective.

Our work is published in print and online in one or more of the official languages of the European Union.

Description of the services under this call

- Preparation of a specific research paper on a proposed subject outline taken from the list of themes below;
- Provision of consultancy services in the form of regular interactions and discussions with New Direction staff;
- Taking part in meetings in Brussels;
- Presentation of the research paper at a conference or similar event in Europe.

**CALL FOR COMPREHENSIVE REPORTS // DISCUSSION PAPERS ON THE FOLLOWING TOPICS:**

- 1) Eurozone, Finance and the Economy
  - i) The Airline Industry
  - ii) Economic crisis and EU resilience
  - iii) Competitiveness and Employment
  - iv) Telecom sector and the 5G
  - v) Fintech 3.0
  - vi) Protection of EU financial interests
  - vii) Competitiveness and Employment
  - viii) The impact of Covid-19 on the EU Economy and its Member States
  - ix) The EU and the Covid pandemic
  - x) Digital innovation
  
- 2) Energy and the Environment
  - i) EU Transport and Electrical Cars
  - ii) European Green Deal and the Energy mix of EU Member States
  - iii) The EU gas sector
  - iv) The Conservatism movement and the Environment challenge

- v) North Stream II and the South corridor
  - vi) Environment issue and the public opinion
  - vii) The Green Deal: myth or reality?
- 3) Defence, Foreign Policy and Security
- i) EU Relations with Australia and New Zealand
  - ii) The European Integration in Western Balkan Countries
  - iii) NATO and the EU
  - iv) The Iran Nuclear deal and the JCPOA
  - v) EU and Israel
  - vi) MENA Region and EU foreign policy
- 4) Accountability, Transparency and Efficiency
- i) Lobbying and Transparency
  - ii) Review of EU administration
- 5) Immigration, Justice and Society
- i) COVID-19 pandemic
  - ii) A global pandemic: Resilience of the EU
  - iii) The legacy of Sovietism on the EU
  - iv) Property market in EU Member States
  - v) The concept of Egalitarianism
  - vi) EU Security and Defence
  - vii) The Covid pandemic and the public opinion
  - viii) Thinkers of the conservatism movement
  - ix) The EU and the case of Hungary
  - x) The identity of European citizens
- 6) Transatlantic Relations
- i) China-US-EU relations
  - ii) US elections and US-EU partnership
  - iii) EU-US: The Conservatism movement

#### GENERAL INFORMATION REGARDING THIS CALL

The final papers will have to be original work created in response to this call and should be about:

Comprehensive Reports: circa. 48+ pages

Authors will also be asked to possibly provide consultancy services in the form of regular interactions and discussions on the subject field with New Direction staff (amounting to no more than approximately 30 working hours).

Moreover, at the request of New Direction, authors should also be ready to present their work at a New Direction Conference, followed by comments of discussants and a general exchange of views among participants.

#### FEE – TRAVEL AND ACCOMMODATION ARRANGEMENTS

- In accordance with the conditions of the contract New Direction intends to pay a global fee of between €12,000 - €24,000 (net) for research services (paper and consultancy services).
- In addition, with respect to the meetings in Brussels, travel and accommodation arrangements, will be made by New Direction. In case of co-authorship, New Direction will provide travel and accommodation for each co-author. The author or co-author is allowed to book travel and accommodation themselves only following approval from New Direction.

All prices quoted must be exclusive of VAT, fixed and shall cover all costs borne in performance.

#### SUBMISSION PROVISIONS

Submission of a proposal implies that the candidate accepts all the terms and conditions set out in these specifications and in the contract.

#### AWARD CRITERIA

New Direction will select a supplier based on:

- The overall cost and value for money
- The ability to meet our required timescale
- Previous experience in similar works (track record of publishing research on issues relating to the subject field) and demonstrable professional standing.

In the event a candidate is shortlisted for more than one proposal, New Direction will autonomously determine which proposal(s) will be retained. Candidates will only be awarded a maximum of four reports.

#### RESERVATIONS

*Withdrawal from Process* – New Direction reserves the right to withdraw from the tender process described in this document for whatever reason, prior to the signing of any Agreement/Contract with any party for the delivery of goods or services described in this document.

*Lowest Cost Proposal* – The lowest cost proposal, or any proposal, will not necessarily be accepted.

*Negotiation* – New Direction reserves the right to negotiate with short-listed tenderers after the nominated closing date for tender submission.

*Part Offers* – New Direction reserves the right to accept tenders in relation to some and not all of the scope of activity described, or appoint one, more than one or no organisation on the basis of the tenders received.

*Costs* - All costs incurred in the preparation of the proposal are the supplier's responsibility and New Direction is not obliged to award a contract for these services and reserves the right to withdraw from the procurement process at any stage.

#### CONFLICTS OF INTEREST DECLARATION

Tenderers (including their officers, employees, contractors, partners and consultants) must declare to New Direction any matter or issue which is, may be perceived to be or may lead to, a conflict of interest regarding their proposal or participation in supply of the services described. Tenderers must describe a strategy so that any conflict of interest will be avoided.

#### FINANCIAL AND ECONOMIC CAPACITY

By responding to this call, candidates declare on honour that they have the financial and economic capacity to deliver the services.

#### PUBLICATION AND COPYRIGHT ISSUES

New Direction envisages publishing the research papers in a volume collecting all contributions. New Direction will retain the copyright of papers and it governed by the provisions specified in the contract.

#### FURTHER INFORMATION

Information of a clarifying nature can be requested solely by phone on +32 (0) 489 37 19 85

Response should be submitted by post to New Direction, Rue du Trone 4, Brussels 1000, Belgium. The assessment procedure is carried out throughout the year and only successful candidates will be informed. New Direction reserves the right to request reference information.

This document does not constitute an offer to provide goods and/or services to New Direction.